

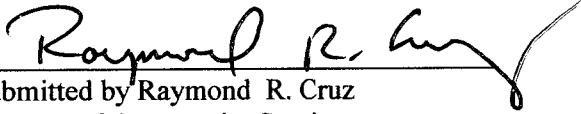


City of Carson

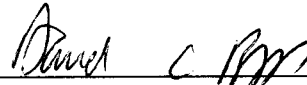
Report to Mayor and City Council

November 7, 2012
New Business Consent

SUBJECT: CONSIDER APPROVAL TO EXTEND THE AGREEMENT WITH JAM FIRE PROTECTION, INC. TO PROVIDE ALARM SYSTEMS SERVICES



Submitted by Raymond R. Cruz
Director of Community Services



Approved by David C. Biggs
City Manager

I. SUMMARY

On September 2, 2008, the City Council approved a contract with JAM Fire Protection, Inc. (JAM) to provide building security alarm systems services to the City for a three-year period, from October 1, 2008 through September 30, 2011 (Exhibit No. 1). The City has the option to renew the agreement for two additional one-year periods based upon performance. At its August 2, 2011 meeting, the City Council approved the first one-year contract extension with JAM to provide building security alarm systems services from October 1, 2011 through September 30, 2012 (Exhibit No. 2). The item now before the City Council is to obtain approval of the second one-year contract extension with JAM Fire Protection, Inc.

II. RECOMMENDATION

APPROVE a one-year contract extension of the agreement with JAM Fire Protection, Inc. to provide building security alarm systems services for the City of Carson from October 1, 2012 through September 30, 2013, at a cost of \$14,040.00.

III. ALTERNATIVES

1. DO NOT approve a one-year contract extension of the agreement with JAM Fire Protection, Inc. to provide building security alarm systems services for the City of Carson from October 1, 2012 through September 30, 2013.
2. INSTRUCT staff to open the Request For Proposal (RFP) process to seek bids from other qualified vendors.
3. TAKE another action the City Council deems appropriate.

IV. BACKGROUND

JAM brings over 15 years of fire and security detection and alarm experience to a number of clients. Their experience and expertise enable them to retrofit systems for schools, office buildings, post offices and other public applications both routine and complex. JAM, as a part of their installation of the new alarm and security systems to City facilities, included all equipment costs, installation,

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monitoring and quarterly inspections. All costs were inclusive and, since JAM was willing to finance the project, the City bore no upfront costs for equipment and installation. The equipment provided by JAM is nonproprietary and is owned by the City, an advantage over prior systems, and is within or better than the standard for equipment in the alarm monitoring industry.

On October 1, 2008, the City of Carson entered into an agreement with JAM to provide building security alarm systems services. The term of the agreement was for a three-year period ending on September 30, 2011. The City has the option to renew the agreement for two additional one-year periods based upon performance. The contract cost to renew the agreement for the two additional one-year periods of the agreement is \$ 25,060.00 per year. However, in light of the current economic climate, JAM was willing to reduce the cost to the City to \$14,040.00 per year, a savings to the City of \$11,020.00 per year.

Based on their responsiveness, exceptional service, and their willingness to reduce the cost to the City when they were under no contractual obligation to do so, staff recommends that the contract with JAM Fire Protection, Inc. be extended for an additional one-year period. The City is currently on a month-to-month basis with JAM Fire Protection, Inc.

V. FISCAL IMPACT

Funds for building security alarm systems services are included in the FY 2012/13 approved budget in account number 01-90-905-124-6005.

VI. EXHIBITS

1. City Council Minutes, September 2, 2008, Item No. 8. (pg. 4)
2. City Council Minutes, August 2, 2011, Item No. 16. (pg. 5)

ITEM NO. (8) CONSIDER APPROVAL OF AN AGREEMENT WITH JAM FIRE PROTECTION, INC. TO PROVIDE ALARM SYSTEMS SERVICES FOR THE PERIOD OF OCTOBER 1, 2008 THROUGH SEPTEMBER 30, 2011 (ADMINISTRATIVE SERVICES)

RECOMMENDATION for the City Council:

TAKE the following actions:

1. APPROVE the three-year agreement with JAM Fire Protection, Inc. to provide alarm systems services for the city of Carson, for the period of October 1, 2008 through September 30, 2011 for a total cost of \$378,300.00.
2. AUTHORIZE the Mayor to execute the agreement, following approval as to form by the City Attorney.

ACTION: It was moved to Approve New Business Consent Calendar Item Nos. 3, 5, 6, 7, 8, 10, 11, 12, 13, 14, and 16 on motion of Dear, seconded by Gipson and unanimously carried by the following vote:

Ayes:	Mayor Dear, Mayor Pro Tem Gipson. Council Member Santarina, Council Member Williams, and Council Member Davis-Holmes
Noes:	None
Abstain:	None
Absent:	None



EXHIBIT NO. 1

**ITEM NO. (16) CONSIDER APPROVAL TO EXTEND THE AGREEMENT WITH JAM
FIRE PROTECTION, INC. TO PROVIDE ALARM SYSTEMS SERVICES
(PUBLIC SERVICES)**

RECOMMENDATION for the City Council:

1. **APPROVE** a one-year contract extension of the agreement with JAM Fire Protection, Inc. to provide alarm systems services for the city of Carson from October 1, 2011 through September 30, 2012, at a cost of \$25,060.00.

ACTION: Item No. 16 was approved on the New Business Consent Calendar on motion of Dear, seconded by Davis-Holmes and unanimously carried by the following vote:

Ayes: Mayor/Chairman Dear, Mayor Pro Tem/Vice Chairman Ruiz-Raber, Council/Agency Member Davis Holmes, Council/Agency Member Gipson, and Council/Agency Member Santarina
Noes: None
Abstain: None
Absent: None



EXHIBIT NO. 2