

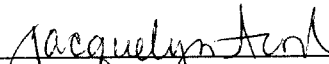


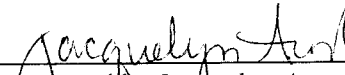
# City of Carson

## Report to Mayor and City Council

July 16, 2013  
New Business Consent

**SUBJECT: CONSIDERATION OF THE AWARD OF A PURCHASE CONTRACT FOR A CISCO ROUTER SYSTEM**

  
Submitted by Jacquelyn Acosta  
Acting City Manager

  
Approved by Jacquelyn Acosta  
Acting City Manager

### **I. SUMMARY**

The Purchasing Office has received proposals for the purchase of a Cisco Router 1001 system requested by the Information Technology (IT) division. Since the cost of the equipment and services exceeds the amount that the City Manager may approve, the City Council is being asked to approve the award of purchase contract.

### **II. RECOMMENDATION**

TAKE the following actions:

1. WAIVE the formal bid process as defined by the Carson Municipal Code, Section 2607, as allowed by Section 2604 (b). (Exhibit No. 1)
2. AWARD a purchase contract for the purchase of the Cisco Router 1001 system to MSN Communications, Inc., in the amount of \$38,243.77.

### **III. ALTERNATIVES**

TAKE any other action the City Council deems appropriate.

### **IV. BACKGROUND**

Proposals for the purchase of Cisco Router 1001 system were solicited from three vendors (Exhibit No. 2 - 4) by the Purchasing Department.

The proposals were reviewed by the Information Technology Manager and the Buyer who determined that MSN Communications Inc. was the lower responsible bidder for the system requested, including the necessary warranty and installation.

The 7200 Cisco router unit is End-Of-Life (EOL) and obsolete. There are no new spare parts, software upgrades, and the technical support and service are no longer supported by the manufacturer. Currently, the Information Technology division has been experiencing problems with this unit such as losing connectivity to the internet and connectivity at the Corporate Yard location.

July 16, 2013

The Cisco Router 1001 system will replace the current 7200 Cisco router. The 7200 router is the backbone of the City Wide Area Network (WAN). This system is used in the daily operations of the connectivity for all the City's Remote locations, access to internet, video streaming of City meetings, the City's website and external email.

**V. FISCAL IMPACT**

Funds for this purchase were included in the FY 2012/13 General Fund – Administrative Services – Information Technology – Operations Services in account no. 38-60-999-003-8006.

**VI. EXHIBITS**

1. Carson Municipal Code Section 2604 (b). (pg. 3)
2. Quote #Q4503 from MSN Communications Inc. (pg. 4)
3. Proposal #06152013-0027 from Finity Consulting, LLC. (pg. 5)
4. Invoice #334 from Pinnacle Communications. (pg. 6)

*MSN - Award Cisco 1001*

Prepared by: Robert Eggleston, Information Technology Manager

*TO: Rev06-11-2013*

Reviewed by:

City Clerk	City Treasurer
Administrative Services	Public Works
Community Development	Community Services

**Action taken by City Council**

Date \_\_\_\_\_ Action \_\_\_\_\_

**2604 Bidding.**

Unless CMC 2607 is applicable, the purchase of supplies and equipment shall be by open market procedures pursuant to CMC 2608. Bidding or proposals for services may be dispensed with only:

- (a) When the City Manager finds, with the concurrence of the City Council, that such supplies or equipment are unique because of their quality, durability, availability, or fitness for a particular use and are available only from one (1) source, or, if available from more than one (1) source, can be purchased from the manufacturer for a lower price; or
- (b) When an emergency, as determined by the City Manager, requires that the purchase be completed within a period of time which will not permit normal bidding or quotation procedures; or
- (c) When the amount of the purchase is less than \$1,000; or
- (d) The City Council finds that due to the nature of the supplies or equipment, bidding is not likely to result in the lowest price. (Ord. 42, § 1; Ord. 80-507, § 1; Ord. 87-775, § 1; Ord. 88-829, § 1; Ord. 98-1134, § 1)



City of Carson  
701 E. Carson Blvd  
Carson, Ca. 90746  
Attn: Robert Eggleston

Quote# Q4503  
12, June 2013

Model Number

ASR1001  
CON-SNTP-CASR1001  
M-ASRK1K-1001-4GB  
SPA-2XCT3DS0  
CON-SNTP-2XCT3DS0  
ASR1000-SPA  
ASR1001-PWR-AC  
CAB-AC-RA  
SASR1001UK9-38S  
SLASR1-IPB  
CON-SNT-SLASR1K

Description  
Cisco ASR1001 System Crypton 4 Built in GE Dual Power Supply Router  
Cisco Smartnet 24 x 7 x 4 Cisco ASR1001 System Crypto 12 months  
Cisco ASR1001 4GB DRAM  
Cisco 2 Port Channelized T3 to DS0 Shared Port Adapter  
Cisco Smartnet 24 x 7 x 4 2-Port Channelized T3 to DS0 Shared 12mos  
SPA for ASR1000, No Physical Part. For tracking only.  
Cisco ASR1001 AC Pocer supply  
Cisco Power Cord 110V Right Angle  
Cisco ASR 1001 IOS XE Universal  
Cisco ASR 1000 IP Base License  
Cisco Smartnet 24 x 7 x 4 Cisco ASR 1000 IP BASE License 12 months

Qty	Discount	Unit List Price	Extended Price
1	0%	9,625.00	9,625.00
1	0%	1,427.62	1,427.62
1	0%	-	-
1	0%	19,950.00	19,950.00
1	0%	1,574.40	1,574.40
1	0%	-	-
2	0%	-	-
2	0%	-	-
1	0%	-	-
1	0%	2,825.00	2,825.00
1	0%	180.00	180.00
0	0%	-	-
0	0%	-	-
0	0%	-	-
0	0%	-	-
0	0%	-	-
0	0%	-	-
0	0%	-	-
0	0%	-	-
0	0%	-	-
0	0%	-	-

Subtotal 35,682.02

Tax \$2,661.75  
Tax Exempt \$6,007.02  
Total \$38,243.77

MSN Communications  
David Godinez  
310 406 6646

Quote Valid 30 days  
Terms: Net 30  
Ground Freight is paid  
Delivery stock to 2 weeks a.r.o.

EXHIBIT NO. 2

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**Finity Consulting, LLC**  
Salt Lake Place, Northridge, CA  
91326

**City of Carson**  
701 E. Carson St  
Carson, Ca. 90746  
**Attn: Robert Eggleston**

**Date:** 6/15/2013  
**Proposal Number:** 06152013-0027

Part / Model Number	Description	Qty	Discount	Unit List Price	Extended Price
ASR1001	Cisco ASR1001 Advance Services Router Cryption 4 Built in Gig Eth and Dual Power supplies.	1	0%	11,755.00	11,755.00
		0	0%	-	-
		0	0%	-	-
		0	0%	-	-
M-ASR1K-1001-4GB	Cisco 4GB RAM for ASR1001	0	0%	-	-
CON-SNTP-CASR1001	Cisco Smartnet 24 x 7 x 4 for Cisco 1yr Maintenance ASR1001 router	1	0%	1,623.33	1,623.33
SPA-2XC13/DS0	Cisco 2-Port Channelized 13 to DS0 Shared Port Cisco Adapter	1	0%	21,250.00	21,250.00
ASR1000-SPA	Cisco SPA for ASR1000, No Physical Port Tracking only.	1	0%	-	-
ASR1001-PWR-AC	Cisco AC Power Supply for ASR1001	2	0%	-	-
CAB-AC-RA	cisco Power Cord 110V Right Angle	2	0%	-	-
SASR1001UK9-38S	Cisco IOS XE UNIVERSAL ASR1001	1	0%	-	-
CON-SNTP-2XC13DS0	Cisco Smartnet 24 x 7 x 4 for 2-Port channelized 13 to DS0 Shared card	1	0%	1,710.00	1,710.00
SASR1-IJP	Cisco ASR1000 IP Zbase License	1	0%	3,522.00	3,522.00
CON-SNTP-SLASR1K	Cisco Smartnet 24 x 7 x 4 ASR 1000 IP BASE LICENSE	1	0%	291.00	291.00
		0	0%	-	-
		0	0%	-	-
		0	0%	-	-
		0	0%	-	-
		0	0%	-	-
		0	0%	-	-
		0	0%	-	-
		0	0%	-	-
		0	0%	-	-
		0	0%	-	-
		0	0%	-	-
	3 weeks delivery a.r.o.	0	0%	-	-

**Proposal Prepared By:**  
David Sipes, President  
Cell: 310-220-9346  
Email: [David@infintyconsulting.com](mailto:David@infintyconsulting.com)

Quote Valid 30 days, Terms on Net30, Ground Standard Freight paid by  
Finity Consulting

**Special Notes:**

**Subtotal**

**40,151.33**

Tax Exempt

\$3,287.43  
\$3,624.33



# INVOICE

(310) 379-1919 (310) 863-1880

1732 Aviation Blvd. #333  
Redondo Beach, CA 90278

INVOICE #

3334

DATE:

06/15/13

**CUSTOMER BILL TO:**

City of Carson  
701 E. Carson St  
Carson, Ca. 90746

**JOB SITE:**

City of Carson  
701 E. Carson St  
Carson, Ca. 90746  
Attn: Robert Eggleston

DESCRIPTION	QTY / HRS	AMOUNT
Cisco Advance Services Router 1001 4 GB RAM Dual Power Supplies Encryp. 4 B	1	11,650
CON-SNTP-CASR1001 Smartnet 24 x 7 x 4 1 year for ASR 1001 router	1	\$1,532.08
SPA-2XCT3/DS0 Cisco 2 Port Channelized T3 to DS0 port adapter	1	\$ 20,800.00
ASR1001-SPA Cisco SPA for ASR1001 No Phyican Port for Tracking onloy	1	\$ -
S-ASR1-1FP Cisco ASR100 IP Base License	1	\$3,522
ASR1001-PWR-AC Cisco AC Power Supplies for ASR1001	2	\$0.00
CAB-AC-RA Cisco 110 V Norh American Power Cords	2	\$0.00
SASR1001UK9-38S Cisco IOS XE Universal	1	\$0.00
CON-SNTP-2XCT3DSO Smartnet 24 x 7 x 4 for SAP-2XCT3DSO card	\$1.00	\$1,710.00
CON-SNTP-SLASR1K Cisco Smartnet 24 x 7 x 4 for IP Based License	1 219	
Sub total		41,151.33

\$3,524.33

Grand Total \$43,438.76

Total \$43,438.76

Please detach, SIGN and mail bottom portion with remittance

**Please Remit To:**

Pinnacle Communications  
1732 Aviation Blvd. #333  
Redondo Beach, CA 90278

**INVOICE #** 12/29/1906

DATE	AMT DUE	AMT PAID
	41,151.33	

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

**EXHIBIT NO. 4**

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