



City of Carson

Report to Mayor and City Council

December 17, 2013
New Business Consent

SUBJECT: CONSIDER PURCHASING FERTILIZER AND GRASS SEED FOR ALL CITY PARKS AND THE CIVIC CENTER TURF

Submitted by Massoud Ghiam, P.E.
Acting Director of Public Works/City Engineer

Approved by Jacquelyn Acosta
Acting City Manager

I. SUMMARY

The grass area (turf) of the City's parks and the Civic Center are in serious need of renovation. In October 2013, staff requested four suppliers from the City's vendor list to submit quotes for purchasing fertilizer and grass seed to improve the condition of the turf in the parks and at the Civic Center.

On November 6, 2013, four quotes were received and evaluated by the Public Works Maintenance Division staff (Exhibit No. 1). The lowest responsible quote for fertilizer was submitted by Aqua-Flo Supply in the amount of \$21,791.89, and for grass seed by Stover Seed Company in the amount of \$84,192.50. The total cost of this project is \$105,984.39.

II. RECOMMENDATION

TAKE the following actions:

1. AUTHORIZE issuance of a purchase order to Aqua-Flo Supply in the amount of \$21,791.89 for fertilizer.
2. AUTHORIZE issuance of a purchase order to Stover Seed Company in the amount of \$84,192.50 for grass seed.
3. APPROPRIATE \$105,984.39 from the unallocated general fund to cover the cost of these purchases.

III. ALTERNATIVES

1. DO NOT AUTHORIZE the purchase of fertilizer and grass seed.
2. TAKE another action that the City Council deems appropriate.

IV. BACKGROUND

The City's parks and the Civic Center contain approximately 81 acres (3,538,252 sq.ft.) of grass (turf) area. The maintenance of these turfs has been deferred for the past several years and is in need of renovation. In order to improve the condition of these turfs, they must be airfied, over seeded, and fertilized at least once a year, but preferably twice a year. Each 50-pound bag of

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fertilizer and grass seed would cover approximately 10,000 square feet, and 5,000 square feet of turf, respectively. Based on an annual application, it would require approximately 355 bags of fertilizer and 708 bags of grass seed to cover the parks and the Civic Center turf areas.

In October 2013, staff contacted four suppliers from the City's vendor list to provide quotes for supplying required fertilizer and grass seed. On November 6, 2013, four quotes were received, as listed below:

Vendor	Fertilizer	Lowest Quote for Fertilizer
AQUA-FLO	\$21,791.89	\$21,791.89
EWING	\$22,123.58	
KELLOGG	\$25,004.00	
STOVER	no fertilizer supply	

Vendor	Grass Seed	Lowest Quote for Grass Seed
STOVER	\$84,192.50	\$84,192.50
AQUA-FLO	\$89,070.71	
EWING	\$104,355.40	
KELLOGG	no seed supply	

Total Lowest Quotes		\$105,984.39
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Staff has reviewed the quotes and finds that the lowest responsible quote for fertilizer was submitted by Aqua-Flo Supply and for grass seed by Stover Seed Company.

Upon approval of these purchase orders, a coordination meeting will be arranged with recreation staff to schedule the implementation of this project and to minimize the interference to the facilities daily program activities. City staff will apply the application of the fertilizer and grass seed on the turf areas. It is estimated that this project will be completed by March 2014.

V. FISCAL IMPACT

Funds for this project were not included in the FY 2013/14 budget; therefore, if the project is approved, the maintenance budget will need to be increased by \$105,984.39. Funds should be appropriated from the unallocated general fund balance as follows: \$95,493.51 to account no. 01-80-840-105-6009 and \$10,490.88 to account no. 01-80-840-099-6009. The balance of the unallocated general fund is \$16,516,859.00.

VI. EXHIBITS

1. Quotes for renovation. (pgs. 4-9)

Prepared by: Raymond Velasco, P.E., Public Works Administrator

G:\PUBLIC WORKS DIVISION\AGENDA REPORTS\2013\12-17-2013 CC Fertilizers and Seeds\12-17-2013 CC Fertilizers & Seeds.docx

TO: Rev10-14-2013

Reviewed by:

City Clerk	City Treasurer
Administrative Services	Public Works
Community Development	Community Services

Action taken by City Council

Date _____ Action _____



QUOTE

01 30 S La Patena Unit 10 Goleta CA 93117 (805)967-2374 Fax: (805)967-5609	03 25217 Hye Canyon Rd Santa Clara CA 91360 (881)257-0909 Fax: (881)257-9500	05 11520 Jefferson Blvd West L.A. CA 90230 (310)916-5208 Fax: (310)916-6100	07 2137 Dominguez St Torrance CA 90501 (310)782-0366 Fax: (310)782-0624
02 1940 E. Oak Ave Daly CA 93023 (805)646-7246 Fax: (805)646-7726	04 225 S Milpas St Santa Barbara CA 93103 (805)897-1169 Fax: (805)898-3707	06 2471 Fortuna Rd #300 Ventura CA 93003 (805)676-1114 Fax: (805)676-1104	08 5345 N Commerce Ave #2 Moorpark CA 93021 (805)529-1606 Fax: (805)529-1806

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Ship To: Warehouse
1 2410 E. Dominguez St.
Long Beach, CA 90810

Bill To: City of Carson
4250 701 E. Carson Street
Carson CA 90745

Reference	Expires	Ship	Terms	Qty	Freight	Ship Via
FERTILIZER	12/06/13	CXP Cesar P.	Net 10th	07		DIRECT SHIP
Quoted By: MPH	Quoted To: KEITH DICKERSON					

Item	Description	Ordered	UM	Price	UM	Extension
93-194-40000	Best 19-4-4 Nitra-King 50-lb. Bag Fertilizer	1064	EA	18.790	EA	19992.56
	KEITH DICKERSON 310-617-9667					
	FAX 310-847-7683					

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Merchandise	Labor/Misc	Tax	Freight	Quote Total
19992.56	.00	1799.33	.00	21791.89

EXHIBIT NO. 01

**STOVER**

S · E · E · D C · O · M · P · A · N · Y

November 5, 2013

Keith Dickerson
Park & Maintenance Supervisor
City of Carson
FAX: 310-847-7683

QUOTATION:

Item: Perennial Ryegrass Seed, 97% purity, 90% germination

Quantity: 1,415, 50 lb bags

Delivery: Fall 2013, Min order 400/50# bags

Price: \$59.50, 50 pound bag

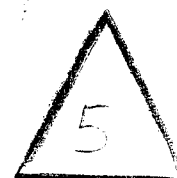
Quotation good until November 30, 2013

Respectfully submitted,

John McShane
President

Serving California Since 1922

1415 E. 6TH STREET • P.O. BOX 21488 • LOS ANGELES, CALIFORNIA 90021 • (213) 626-9666 • FAX (213) 626-4920
www.stoverseed.com





STOVER

S · E · E · D C · O · M · P · A · N · Y

November 25, 2013

Keith Dickerson
Parks & Maintenance Supervisor
City of Carson
Tel: 310-847-7683

QUOTATION:

Item: Perennial Ryegrass Seed, 97% purity, 90% germination
Quantity: 1,415, 50 lb bags
Delivery: Fall 2013, Min order 400/50# bags
Price: \$59.50, 50 pound bag

Quotation good until December 31, 2013

Sincerely,

Moramay Romero
Stover Seed Company

Serving California Since 1922

1415 E. 6TH STREET • P.O. BOX 21488 • LOS ANGELES, CALIFORNIA 90021 • (213) 626-9668 • FAX (213) 626-4920
www.stoverseed.com





QUOTE

01 30 S La Patera Unit 10 Goleta CA 93117 (805)967-2374 Fax: (805)967-6609	03 25217 Hwy Canyon Rd Santa Clarita CA 91355 (661)267-0909 Fax: (661)267-9500	05 11520 Jefferson Blvd West L.A. CA 90230 (310)916-5208 Fax: (310)916-5108	07 2127 Dominguez St Torrance CA 90501 (310)782-0355 Fax: (310)782-0024
02 1940 E Ojai Ave Ojai CA 93023 (805)646-7244 Fax: (805)646-7725	04 225 S Main St Santa Barbara CA 93103 (805)897-1166 Fax: (805)899-3787	06 2470 Portola Rd #300 Ventura CA 93003 (805)676-1114 Fax: (805)676-1104	08 5345 N Commerce Ave #3 Moonpark CA 93021 (805)529-1500 Fax: (805)529-1806

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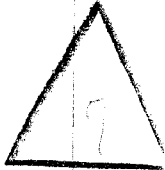
Ship To: Warehouse
1 2410 E. Dominguez St.
Long Beach, CA 90810

Bill To: City of Carson
4250 701 E. Carson Street
Carson CA 90745

Reference	Expires	Ship	Terms	Wh	Freight	Ship Via
PERRENIAL SEED	12/06/13	CXP Cesar P.	Net 10th	07		DIRECT SHIP

Quoted By: IMPH Quoted To: KEITH DICKERSON

Item	Description	Ordered	UM	Price	UM	Extension
*T	Perrenial Ryegrass Seed in 50lb Bags KEITH DICKERSON 310-617-9667 FAX 310-847-7683	1415	EA	57.760	EA	81716.25



Merchandise	Labor/Misc	Tax	Freight	Quote Total
81716.25	.00	7354.46	.00	89070.71



GENERAL OFFICE:
3441 E. Harbour Drive
Phoenix, AZ 85034
(602) 437-9530 • (602) 437-0446 Fax

EWING, TORRANCE #27
20526 GRAMERCY PLACE
TORRANCE, CA
(310) 782-7821 90501

* Q U O T A T I O N *

IN REPLY TO YOUR INQUIRY

- SUBJECT TO CONDITIONS BELOW -

JOB: NITRA KING/BIRDIE SEED

PAGE: 1
QUOTE DATE: 11/05/2013
PRINT DATE: 11/06/2013
QUOTATION #: 1852323

ATTN: KEITH

FOR: 1012

CUSTOMER PHONE: (213) 830-7600

CITY OF CARSON

701 EAST CARSON STREET

CARSON CA 90745

CUSTOMER FAX: 1 (310) 847-7683

DESCRIPTION	ITEM NUMBER	QUANTITY	LIST PRICE	NET PRICE	EXTENDED PRICE
=====					
BEST 19-4-4 NITRA-KING 50#	51000120	1064	31.90	19.076	20,296.86
YOUR PERCENTAGE ON NITRA KING					
WILL BE 40% OFF OF LIST PRICE.					
EWG 50LB BIRDIE RYE BLEND	53000117	1415	99.50	67.660	95,738.90
YOUR PERCENTAGE ON BIRDIE SEED					
WILL BE 32% OFF OF LIST.					

NET PRICES ARE FOR QUANTITIES AND DESCRIPTIONS
SHOWN HEREIN ONLY, AND NO IMPLICATION OR WARRANTY
IS MADE WITH REGARD TO THEIR CORRECTNESS OR
AGREEMENT WITH THE SPECIFICATIONS. SHIPMENT SUBJECT
TO CREDIT CLEARANCE. NO LIABILITY IS ASSUMED FOR
QUANTITY SHOWN.

SUBTOTAL 116,035.76

9.0000% TAX 10,443.22

THE ABOVE QUOTATION IS FOR ESTIMATING PURPOSE ONLY.
WHEN ORDER IS PLACED IT WILL BE SHIPPED AT PRICE
IN EFFECT AT TIME OF SHIPMENT UNLESS OTHERWISE
NOTED ON THIS QUOTATION.

QUOTE TOTAL 126,478.96

Taxes on quote are estimated and will be calculated
based on tax rates in effect at time of order.

PRICES SHOWN ARE CURRENT AS OF 11/05/2013 AND WILL
BE GOOD UNTIL 12/05/2013. EXCEPTION: WIRE & PIPE PRICES GOOD FOR 2 WEEKS ONLY.
BY FRANK

EWING IRRIGATION PRODUCTS & INDUSTRIAL PLASTICS



REVISED



350 W Sepulveda Blvd
Carson CA 90745
310.830.2200

FAX TRANSMITTAL SHEET

TO: KIETH DICKERSON FROM: JIM McALLISTER
COMPANY: CITY OF CARSON DATE: 11/02/13
FAX NUMBER: 310-847-7653 TOTAL NO. OF PAGES INCLUDING COVER: KELLOGG GARDEN PRODUCTS
PHONE NUMBER: SENDER'S REFERENCE NUMBER:

RE: YOUR REFERENCE NUMBER:

Bid For 1064 40LB GARD POWER
14-4-9 AT
\$ 2350 EACH = \$ 95,004.00

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